

ARI #060618-ARI

Pricing for contract #060618-ARI offers Sourcewell participating agencies the following discounts:

- ARI's cost structure has been created to mirror pricing for a large government entity. Vehicles are priced based upon the manufacturer's Factory Invoice as opposed to MSRP. This represents a savings of approximately 15%. All applicable incentives are credited as well.
- Some fleet management programs (Maintenance Management, Licensing Renewal Management, Personal Use Reporting, Garage Management, MVR Monitoring, Title Management, Telematics) are priced on a per vehicle/per month fee.
- Other programs are priced on a per occurrence basis (24-Hour Roadside Assistance, Accident Management, Driver Safety, Vehicle Remarketing).
- The pricing for these programs has been discounted by approximately 10% for Sourcewell members.